



Health Care Services

For almost 50 years, Naden/Lean, LLC has helped medical professionals ranging from associates to partners. We have assisted many physicians with transition plans we designed for them early in their careers. We understand the business of health care.

The partners involved in our health care practice team bring decades of experience in the health care community. Naden/Lean's experienced staff CPAs, consultants and accountants assist with the accounting, bookkeeping and tax planning needs of our health care clients.

We serve many physicians, dentists and related health care organizations. Our client base includes private practices of all sizes, ambulatory care centers, managed care groups, pharmacies and Maryland's largest physicians' organization.

Tax and Accounting Services

- Tax planning
- Federal and state tax preparation (business and personal)
- Succession planning and review
- Preparation of financial statements (compilations, reviews, and audits, among others)

- Accounting system review
- Interpretation of current laws
- Financial planning and review
- Estate planning and review

Management Advisory Services

- Assistance in buying or selling a practice
- Practice growth and development strategies
- Associate/partner arrangements
- Practice valuations
- Fraud prevention and detection
- Physician compensation arrangements

Startup Services

- Assistance in establishing entity
- Assistance in obtaining financing
- Start up accounting services, budgets, projections, cash flow, and break-even analyses
- Computer hardware and software selection
- Accounting and computer systems implementation
- Tax planning
- Bookkeeping

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Naden/Lean, LLC

A PROFESSIONAL SERVICES COMPANY OF
CERTIFIED PUBLIC ACCOUNTANTS AND BUSINESS CONSULTANTS

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800/772/1065 National 301/982/1082 Washington, D.C.

Health Care Services, continued

Technological Services

- Hardware and software evaluation
- Systems design and implementation
- Systems and application training

If you do not already know one of our clients, we would be pleased to provide references.

Resources

Naden/Lean is supportive of the medical community by offering professional speakers well versed in the business and tax implications specific to medical practices. Our speakers routinely educate small and large groups. For more information about topics or to schedule a speaker, contact Andrew Rose at (410) 616-2036 or arose@nlggroup.com.

Although topics can be tailored to audience needs, some of the more popular include:

- Fraud Detection and Prevention
- Business Succession Planning

- Tax Law Changes
- Business Start-Up
- Ten Tips to Increase Your Bottom Line
- Ten Tips to Minimize Your Tax Bill
- Valuation of a Medical Practice
- Key Financial Statistics and Your Practice - Benchmarking
- The Affiliation Decision
- Is your Practice Ready for an Associate?
- Is your Associate Ready to Become a Partner?
- Is Your Practice Ready for a Specialist?
- Starting Your Practice
- Prepare Yourself to sell/buy a Practice
- How to Determine Which Retirement Plan is Best For You

Contact

For a list of references or for more information about the many services Naden/Lean provides to the medical community, contact: Tim Lott, CPA, CVA at tlott@nlggroup.com or (410) 453-5500 xt.1158.