

# Naden/Lean, LLC

A Professional Services Company of  
Certified Public Accountants and Business Consultants

## Ronald Ehman

Equity Member

### PRESENTATIONS

- Baltimore County Dental Society
  - Speaker – “Smooth Sale-ing Into Life After the Practice-Planning for the Transition and Sale of Your Practice” (February 2006)
- MSBA Solo and Small Firm Conference
  - Speaker – “Practice Management: By the Numbers” (November 2002)
- American Association of Law Firm Administrators (National Education Conference)
  - Speaker – “Alternative Methods of Collection: In Search of the Cheese” (May 2001)
- MSBA Solo and Small Firm Conference
  - Panel Member – “60 Tips on Billings & Collections” (November 2000)
- Maryland Chapter, American Association of Legal Administrators
  - Speaker – “Budgets – The Preparation Process and Other Issues” (August 2000)
- Maryland Chapter, American Association of Legal Administrators Workshop
  - Speaker – “Assess the Financial Health of Your Firm – Performing a Financial Physical”  
“Controlling Expenses Through the Budget Process” “Looking Into the New Millenium:  
Don’t Forget to Use the Eyes in the Back of Your Head” (January 2000)
- MSBA Solo and Small Firm Conference
  - Panel Member - “60 Tips for Improving Firm’s Finances and Profitability”
  - Speaker – “The Truth About Billing & Collections – Yes, You Can Do Both and Keep Your Clients Happy.”

### ARTICLES

- Simple Truths About Developing and Retaining Young Associates – X’s and O’s About Dealing with Generation X (August 2002)
- 13 Tips for Young Associates – Staples for Survival and Success (June 2002)
- Stop the Bleeding – Protect the Heart of the Firm (January 2001)
- Navigating the Distance Between Generating and Collecting Income (January/February 2000)
- 8 Simple Truths About Law Firm Compensation Systems (August 1999)

### PROFESSIONAL EXPERIENCE

Mr. Ehman began his professional career at Naden/Lean, LLC 35 years ago and is an equity member in the Firm’s Health Care Division of the Accounting and Business Services Department. He specializes in the management of the professional practice as a business, with specific expertise in business management for attorneys, those in the medical community and other professionals.

Mr. Ehman consults on such issues as organizational structure, financial management, long-term planning, partner compensation, practice growth, retirement and practice succession planning.

He is a frequent speaker on topics relating to the financial management of professional practices, practice administrative issues, planning strategies relating and succession issues to the business of a professional practice.